



ASIA
PACIFIC
TRAVEL
RETAIL
ASSOCIATION

**MINUTES OF THE ANNUAL GENERAL MEETING (AGM) OF THE
ASIA PACIFIC TRAVEL RETAIL ASSOCIATION (APTRA)
HELD ON 15 MAY 2019 (WEDNESDAY), 4.30PM AT
MARINA BAY SANDS SINGAPORE ROOM 3111, LEVEL 3**

APTRA Board Members

Present:

President	Mr. Andrew Ford, Chabot Armagnac SARL	(AF)
Secretary	Mr. Ryan Hill, Remy Cointreau	(RH)
Treasurer	Mr. Grant Fleming, Lagadere Travel Retail	(GF)
Member	Mr. Alain Maingreud, TFWA	(AM)
Member	Mr. Sunil Tuli, King Power Group Hong Kong	(ST)
Member	Mr. Jonathan Holland, Jonathan Holland & Associates	(JH)
Member	Ms. Teo Chew Hoon, Changi Airport Group	(CH)
Member	Ms. Gemma Bateson, Japan Tobacco International	(GB)
Member	Mr. Andrew Gardiner, Melbourne Airport	(AG)
Member	Ms. Julia Bauer, Imperial Brands	(JB)
Member	Mr. Stephane Geffroy, Kansai Airport	(SG)
Staff	Ms. Christina Oliver, APTRA	(CO)
Staff	Ms. Sharolyn Paul, APTRA	(SP)

Present: 35 full members were present, as detailed on the attendance list

Proxies:

Ms. Pan Har Ying, JTI

For:

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>Ms. Witraporn Limbasuta, King Power Thailand

>Ms. Li Wa Hei – Bright Gain Asia

>Mr. Gary Chau – Tasa Meng

>Mr. Manishi M Sanwal - Flemingo

Mr. Andrew Ford, Chabot Armagnac SARL

For:

> Mr. Sakae Hamada - Duty Free Shops Association of Japan

Mr. Luke Maga, Distell

For:

> Ms. Erin Lillis, Lacoste

The meeting commenced at 4.30pm.

1. President's Welcome
2. Secretary (RH) read out the Competition law statement
"Note to all members: By agreeing to attend the meeting attendees automatically accept and undertake that they must respect Competition and Antitrust law and that the meeting must fully comply with Competition and Antitrust law best practice, including (but not limited to) discussions regarding commercially sensitive information."
3. Announcement of Proxies and Quorum
 The Secretary announced the proxies and confirmed that a quorum had been reached (**35 APTRA members** present)
4. Presentation of meeting agenda
5. **ACCEPTANCE OF AGM MINUTES**
 The Minutes from last year's AGM held on 12 May 2018 were accepted by all present.
6. **a) PRESIDENT'S REPORT**
 President (AF) delivered his report and briefed members on the Association's performance in the past year, as well as its growth plans and outlook for the coming year. He thanked all the board members and members for their continued support.

b) TREASURER'S REPORT AND AUDITED FINANCIAL STATEMENTS
 Treasurer (GF) referred members to the Treasurer's report and the Audited Accounts of the Association for the financial year ended 31st December 2018 (distributed to all attendees). The Treasurer's report and Audited accounts were approved and adopted.
7. **ELECTION OF NEW BOARD MEMBERS**
 The Secretary reminded the AGM that Association members were notified of the elections in the weeks leading up to the AGM and of the opportunity to stand for election.

The following candidates ran for election to the board:

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|--------------------------------|-------------------------------|
| 1. Ms. Teo Chew Hoon | Changi Airport Group |
| 2. Mr. Stephane Geffroy | Kansai Airport |
| 3. Mr. Andrew Gardiner | Melbourne Airport |
| 4. Mr. Sunil Tuli | King Power HK |
| 5. Mr. Grant Fleming | Lagardere Travel Retail |
| 6. Mr. Alain Maingreud | Tax Free World Association |
| 7. Mr. Ryan Hill | Bommidala Enterprises |
| 8. Mr. Karl Marnane | Butlers Chocolates |
| 9. Mr. Luke Maga | Distell |
| 10. Ms. Julia Bauer | Imperial Brands |
| 11. Ms. Pan Har Ying | Japan Tobacco International |
| 12. Mr. Jonathan Holland | Jonathan Holland & Associates |
| 13. Ms. Gabriela Steiner-Zajax | Lindt & Sprungli |



The results were as follows:

All twelve members were elected to the board for a period of two (2) years.

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|--------------------------------|-------------------------------|
| 1. Ms. Teo Chew Hoon | Changi Airport Group |
| 2. Mr. Stephane Geffroy | Kansai Airport |
| 3. Mr. Andrew Gardiner | Melbourne Airport |
| 4. Mr. Sunil Tuli | King Power HK |
| 5. Mr. Grant Fleming | Lagardere Travel Retail |
| 6. Mr. Alain Maingreud | Tax Free World Association |
| 7. Mr. Ryan Hill | Bommidala Enterprises |
| 8. Mr. Karl Marnane | Butlers Chocolates |
| 9. Ms. Julia Bauer | Imperial Brands |
| 10. Ms. Pan Har Ying | Japan Tobacco International |
| 11. Mr. Jonathan Holland | Jonathan Holland & Associates |
| 12. Ms. Gabriela Steiner-Zajax | Lindt & Sprungli |

8. Q&A

There being no further questions from the audience, the President thanked the members for their presence at the AGM.

There being no other business, the Annual General Meeting was declared closed.



Addendum: Post AGM Board Meeting to Elect Board Officers

ELECTION OF NEW PRESIDENT

A brief meeting took place after the AGM and three board members stood for the President's position.

1. Mr. Grant Fleming, Lagardere Travel Retail
2. Mr. Sunil Tuli, King Power Group Hong Kong
3. Mr. Andrew Gardiner, Melbourne Airport

A paper balloting took place and nine board members casted their votes.

The result:

Mr. Grant Fleming from Lagardere Travel Retail was elected as President for a period of two (2) years.

ELECTION OF NEW OFFICE BEARERS

Secretary: Mr. Ryan Hill, Bommidala – was elected for a period of two (2) years.

Treasurer: Ms. Pan Har Ying, Treasurer – was elected for a period of three (3) years.

The President thanked the new board members and congratulated them on their election.